

RESULTS FRAMEWORK DOCUMENT (RFD)

FOR

2010-11



**THE NATIONAL INSTITUTE FOR ENTREPRENEURSHIP AND SMALL
BUSINESS DEVELOPMENT, (NIESBUD)**

A-23, Sector-62, (Institutional Area) NOIDA - 201 301, U.P.

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SECTION-I
VISION, MISSION, OBJECTIVES AND FUNCTIONS

Vision

A vibrant and Entrepreneurial India.

Mission

To inculcate entrepreneurial culture in the country for a strong MSME sector.

Objectives

- To promote and develop entrepreneurial environment through Training, Research and Consultancy with an ultimate objective to promote setting up small businesses in the country.
- To mentor/guide/assist organisations, both Governmental and Non-Governmental including Corporate Sector in developing and promoting entrepreneurship and self-employment in the country.
- To coordinate and collaborate with other organisations in undertaking training and research activities.
- Providing consultancy and mentoring services to MSMEs.

Functions

- Providing sustenance to the MSMEs through training, Research, Consultancy etc.
- Improving the efficiency, effectiveness and delivery of the change agents and development practitioners i.e. trainers, organisation engaged in enterprise building etc.
- Assisting the first generation entrepreneurs in setting-up Micro and Small Enterprises.

SECTION - II
INTER SE PRIORITIES AMONG KEY OBJECTIVES, SUCCESS INDICATORS AND TARGETS

Objective	Action	Weight	Success Indicator	Unit	Target/Criteria Value				
					Excellent	Very Good	Good	Fair	Poor
					100%	90%	80%	70%	60%
1) Entrepreneurship and Skill Development.	Design and Conduct training activities for different target groups.	70	Number of persons trained/ beneficiaries of MDPs/ EDPs/ESDPs/SDPs etc.	No.	14,785	13,306	11,828	10,350	8,871
2) Improving the efficiency of the Trainers, Promoters and Executives from different Afro-Asian Countries (International)	Organize training activities on behalf of the Ministries of External Affairs & Finance or otherwise in different areas for the participants from developing countries.	10	Number of the participants trained in different fields through variety of long-term training programmes.	No.	115	103	92	80	69
3) Providing Orientation to Udyami Mitras under RGUMY Scheme	Designing and organizing training activities for Udyami Mitras	02	Number of persons trained through different training activities.	No.	100	90	80	70	60
4) Increasing the Outreach of the Training Activities of the Institute	Empanelling increasing number of Partner Institutions for organizing training activities in various geographical regions of the country	10	Number of Partner Institutions empanelled	No.	25	22	20	17	15
5) Integrated Development of different Clusters	Undertaking of Soft Interventions in different Clusters as awarded by the sponsorers.	2	Completion of Soft Intervention in Scissors Cluster; Meerut	Date	By 31/1/2011	By 15/2/2011	By 28/2/2011	By 15/3/2011	By 31/3/2011
		2	Completion of Soft Intervention in Textile Printing Cluster; Pilkhwa		By 31/1/2011	By 15/2/2011	By 28/2/2011	By 15/3/2011	By 31/3/2011
		2	Completion of Soft Intervention in Brass Cluster, Moradabad		By 20/2/2011	By 7/3/2011	By 14/3/2011	By 22/3/2011	By 31/3/2011
		2	Completion of Soft Intervention in Bone Cluster, Loni		By 28/2/2011	By 7/3/2011	By 14/3/2011	By 22/3/2011	By 31/3/2011

SECTION - III
TREND VALUES OF THE SUCCESS INDICATORS

Objective	Action	Success Indicator	Unit	Actual for 2008-09	Actual for 2009-10	Target for 2010-11	Projections for 2011-12	Projections for 2012-13
1) Entrepreneurship and Skill Development.	Design and Conduct training activities for different target groups.	Number of persons trained/beneficiaries of MDPs/EDPs/ESDPs/SDPs etc.	No.	9,825	12,030	14,785	16,305	17,955
2) Improving the efficiency of the Trainers, Promoters and Executives from different Afro-Asian Countries (International)	Organize training activities on behalf of the Ministries of External Affairs & Finance or otherwise in different areas for the participants from developing countries.	Number of the participants trained in different fields through variety of long-term training programmes.	No.	203	163	115	115	115
3) Providing Orientation to Udyami Mitras under RGUMY Scheme	Designing and organizing training activities for Udyami Mitras	Number of persons trained through different training activities.	No.	65	45	100	80	80
4) Increasing the Outreach of the Training Activities of the Institute	Empanelling increasing number of Partner Institutions for organizing training activities in various geographical regions of the country	Number of Partner Institutions empanelled	No.	x	x	25	10	10
5) Integrated Development of different Clusters	Undertaking of Soft Interventions and Hard Intervention in different Clusters as awarded by the sponsorers.	i) Number of Clusters for Soft Intervention	No.	06	02	Completion of Soft Intervention in 4 Clusters	x	x
		ii) Number of Clusters for Hard Intervention	No.	x	01	x	x	x

SECTION – IV

DESCRIPTION AND DEFINITION OF SUCCESS INDICATORS AND PROPOSED MEASUREMENT METHODOLOGY

1) **Number of Persons Trained/Beneficiaries** (*Objectives 1 to 3*)

The training concerned is considered as complete upon the beneficiary having attended the structured programme for full duration of the respective activity.

2) As regards Objective (4), Success Indicator has been described in terms of the Number of Partner Institutions Empanelled which happens only after signing of the Agreement between the Institute and the concerned Partner Institution. Prior to this, the Institute completely satisfies itself about competency etc. of the prospective Partner Institution for the purpose through personal visits etc.

3) In case of Objective (5), the Institute expects to complete the exercise of Soft Intervention in 4 Clusters which primarily consists of Capacity Building of the Entrepreneurs/Artisans; Technology Upgradation and Market Promotion Assistance.

SECTION – V

SPECIFIC PERFORMANCE REQUIREMENTS FROM OTHER DEPARTMENTS

Department	Relevant Success Indicator	What do you need?	Why do you need it?	How much you need?	What happens if you do not get it?
I. Central Government					
1)Ministry of MSME and the O/o of the DC (MSME)	Number of Training Programmes/ Beneficiaries.	Approval of the proposed training activities and release of the funds involved.	Owing to inability of the economically poor beneficiaries of these activities to afford the charges for different training activities of the Institute.	1) Ministry of MSME & O/o DC (MSME) 575 programmes with 14375 persons and the Clusters for Soft Intervention.	The targets as specified will not be achieved
2)Ministry of MEA/Finance				2) Ministry of MEA: 07 programmes for 115 participants	The target of revenue generation may fall short
3)Ministry of HUPA				3) Ministry of HUPA: 03 programmes with 75 beneficiaries.	
4)Ministry of Labour and Employment				4)Ministry of Labour and Employment: 06 programmes for 120 persons	
II. State Government					
Madhya Pradesh	Number of Training Programmes/ Beneficiaries.	Approval of the proposed training activities and release of the funds involved.	Owing to desirability of diversification of the activities	09 programmes with 225 participants	The desired/ stated purpose may not be achieved.

ABBREVIATIONS USED

Abbreviation	Full Form
MSMEs	Micro, Small and Medium Enterprises
EDPs	Entrepreneurship Development Programmes
ESDPs	Entrepreneurship-cum-Skill Development Programmes
SDPs	Skill Development Programmes
MDPs	Management Development Programmes
DC (MSME)	Development Commissioner (Micro, Small & Medium Enterprises)
MEA	Ministry of External Affairs
HUPA	Housing & Urban Poverty Alleviation

Joint Secretary
Ministry of MSME

Director General
NIESBUD

Place:- _____

Date: _____
